

AMITA

Attending: Whole Event

Website: www.amita.com

Business: *Public safety and security sector: software for public health, law enforcement; first responders and defence*

Specific Purchasing Requirements: Partnering rather than purchasing, projects are in £1,000,000 - £3,000,000 size, 2-3 years, CBRNE, Live biometric captive and validation.

General Purchasing Requirements:

CBRNE, Biometrics

Partnership Search Criteria:

Potential to participate in the CRTI programme in Canada and UK/EU equivalents. Opportunities to cross commercialise each others products in CBRNE

ASC Global LTD

Attending: Whole Event

Website: www.americansystems.com

Business: *Security*

Specific Purchasing Requirements: IT Security, Physical security, Non lethal weapons

General Purchasing Requirements:

Access control, Protection of critical infrastructure, Secure communications, Data security, Intergrated systems and Biometrics.

Babcock and Wilcox Company

Attending: Whole Event

Country: United States

Website: www.babcock.com

Business: *Power Generation / Government Services*

Specific Purchasing Requirements: Long range intrusion detection/surveillance/alarm assessment, RF jamming counter measures, Intergrated remotely operated weapons, Biometrics access control, Thermal video motion detection/assessment, RF tracking of protective force

General Purchasing Requirements:

Access control, Secure communications, CCTV, Intergrated systems, Biometrics, Police and government security equipment

Behavioral Recognition Systems, Inc

Attending: Whole Event

Country: United States

Business: *Advance technology design and consulting*

Specific Purchasing Requirements: Specific Purchasing Requirments: Advanced CCTV systems, long range camera technology, UAV technology, chem/bio/nuclear detecting technology, computer forensics, cyber security, others

General Purchasing Requirements:

Access Control, Protection of critical infrastructure, CBRNE, Secure Communications, CCTV, Security Consultants
Data Security, Security Training Services, C4ISR, Software Consultants, Integrated Systems, System Designers
Lawful Interception Equipment, Training Providers, Network Installation, X-Ray Screening, Biometrics, Airports & Ports, Police & Government Security, Mass transit systems equipment.

Blackwave Technology Group Inc

Attending: Whole Event

Business: *Advanced Technology Design and Consultancy*

Specific Purchasing Requirements: Advanced CCTV systems, long range camera technology, UAV technology, chem/bio/nuclear detecting technology,

computer forensics, cyber security, others

General Purchasing Requirments:

Access Control, Protection of critical infrastructure, CBRNE, Secure Communications, CCTV, Security Consultants
Data Security, Security Training Services, C4ISR, Software Consultants, Integrated Systems, System Designers, Training Providers, Network Installation, X-Ray Screening, Biometrics, Airports & Ports, Police & Government Security, Mass transit systems equipment.

Booz Allen Hamilton

Attending: Whole Event

Business: *Consulting Services*

Canadian Police Research Centre

Attending: Whole Event

Specific Purchasing Requirements: Police & Government Security equipment, Protection of critical infrastructure, CBRNE, CCTV, Airports & Ports, Training Providers, C4ISR, Mass transit systems

General Purchasing Requirments:

Integrated Systems, Lawful Interception Equipment, Access Control, Biometrics, Secure Communications, Security Training Services, Data Security

CBRNE Task Force

Attending: Whole Event

Country: United States

Website: www.johnavolio.com

Business: *Intergrated CBRNE detection systems, technology and strategic business development*

Purchasing Policy: *CBRNE detection equipment, Command and control software and Standoff detection*

General Purchasing Requirements:

Access Control, Protection of critical infrastructure, CBRNE, Secure Communications, CCTV, Security Consultants
Data Security, Security Training Services, C4ISR, Software Consultants, Integrated Systems, System Designers
Lawful Interception Equipment, Training Providers, Network Installation, X-Ray Screening, Biometrics, Airports & Ports, Police & Government Security, Mass transit systems equipment.

Electronic Centre

Attending: Whole Event

Business: *System intergrator for security and communications*

Specific Purchasing Requirements: CCTV \$100k, Access control / biometrics \$25k, Wireless transport of intergrated networks \$100k

General Purchasing Requirements:

Access control, CCTV, Intergrated systems, Biometrics, Airports and ports.
Partnership Search Criteria:
System intergrators, Wide area wireless deployment

EnCrisp LLC

Attending: Whole Event

Website: www.encrip.com

Business: *EnCrisp is an INC 500 award recipient, Global Enterprise Application Lifecycle and Governance Risk and Compliance management solution leader. Partnerships across Atlantic in software and services to expand in security and compliance business across both sides of Atlantic and Middle East.*

Specific Purchasing Requirements: Compliance \$250k - \$1m, Software and security consulting \$250k - \$1m, Audit and security \$100k - \$1m
General Purchasing Requirements:

Access Control, Protection of critical infrastructure, Secure Communications, Security Consultants, Data Security, Security Training Services, C4ISR, Software Consultants, Integrated Systems, System Designers, Training Providers, Network Installation, Biometrics, Police & Government Security Partnership Search Criteria:
Security, Risk management and Governance / Compliance

Gans and Pugh Associates Inc

Attending: Whole Event

Business: *Engineering representatives*

Specific Purchasing Requirements: Protection of critical infrastructure, Data security, Lawful interception equipment, Biometrics, Airports and ports, Police and government security equipment, Mass transit systems
Partnership Search Criteria:
Surveillance and interl, Products for Gans and Pugh Associates to distribute in the U.S

IBM

Attending: Whole Event

Business: *International Business Machines Corporation, abbreviated IBM, is a multinational computer technology and IT consulting corporation headquartered in Armonk, Town of North Castle, New York, United States. The company is one of the few information technology companies with a continuous history dating back to the 19th century. IBM manufactures and sells computer hardware and software (with a focus on the latter), and offers infrastructure services, hosting services, and consulting services in areas ranging from mainframe computers to nanotechnology.[2] It has been nicknamed "Big Blue" for its official corporate color., , IBM has been well known through most of its recent history as the world's largest computer company and systems integrator.[3] With over 398,455 employees worldwide, IBM is the largest and most profitable information technology employer in the world. IBM holds more patents than any other U.S. based technology company and has eight research laboratories worldwide.[4] The company has scientists, engineers, consultants, and sales professionals in over 170 countries.[5] IBM employees have earned five Nobel Prizes, four Turing Awards, nine National Medals of Technology, and five National Medals of Science.[6] As a chip maker, IBM has been among the Worldwide Top 20 Semiconductor Sales Leaders in past years.*

Linc Government Services

Attending: Whole Event

Country: United States

Website: www.linegs.com

Business: *Linc Government Services supports Homeland Security with mission critical solutions to the U.S. Government, providers of critical infrastructure and private industry.*

Specific Purchasing Requirements: Access control equipment, Physical security equipment and CIP solutions for SCADA and other systems \$10m
General Purchasing Requirements:
Access control, CBRNE, CCTV, Data security, Airports and ports, Mass transit systems
Partnership Search Criteria:
Engineering firms and organizations seeking to strategically partner to bring new security capabilities to European private industry.

Northrop Grumman

Attending: Whole Event

Business: *Northrop Grumman Information Systems is a leading global provider of advanced solutions that deliver timely, enabling information to where its needed most for its military, intelligence, civilian, state and local and commercial customers.*

We are a \$10 billion business employing approximately 35,000 employees with offices in 50 states and 18 countries., Our customers look to us for large-scale enterprise solutions. We support commanders who manage far-flung forces via global command, control and communications systems; police and firefighters who will access high-speed data and video over a new broadband wireless network; battlefield commanders who use a tactical Internet to lead their troops; Department of Homeland Security staffers who rely on their classified network infrastructure; intelligence analysts who rely on their systems to get actionable information into the right hands at the right time; missile defense analysts who model and simulate scenarios at the Joint National Integration Center; states, counties and cities who rely on the management of their information infrastructures to deliver responsive services to their citizens; and businesses that adopt new software solutions to make their enterprise processes run more smoothly and efficiently.

Specific Purchasing Requirements: Secure Communications software and hardware, Critical Infrastructure Protection Solutions, Video Analytics, Cyber Security

General Purchasing Requirements:

Protection of critical infrastructure, CBRNE, Secure Communications, Data Security, C4ISR, Biometrics, Airports & Ports and Mass transit systems equipment.

Partnerships Search Criteria: Good Reference Accounts in the UK, Ability to provide technology and support to large us government customers

Oberon Associates

Attending: Whole Event

Port of Seattle

Attending: Whole Event

Country: United States

Website: www.portseattle.org

Specific Purchasing Requirements: Underwater surveillance systems \$1.5m, Waterside thermal and/or radar detection systems \$1.5m

General Purchasing Requirements:

Access control, Protection of critical infrastructure, Lawful interception equipment, Airports and ports

Partnerships Search Criteria:

Proven track record in military or airport or seaport environment

Purchasing Policy: *Business Description: The Port of Seattle is a public enterprise with unique authority operating in an international, market-driven environment. The Port provides services to its customers in order to return benefits to the citizens of King County, giving careful consideration to the economic, social, and environmental implications of its decisions. The Port is comprised of three operating divisions: Aviation, Seaport, and Real Estate. The Aviation Division manages the Seattle-Tacoma International Airport, the Seaport Division manages (primarily through leases) cargo and passenger marine terminals as well as industrial property connected with maritime businesses, and the Real Estate Division manages moorage facilities, leases commercial and industrial buildings/properties, and plans and facilitates the development of selected real estate assets.*

Prescint LLC

Attending: Whole Event

Business: *Acquisition of Promising Security Technology for adaptation and or resale to the US Government Market. We license promising foreign technology for sale to the US Government and have an investment fund to support required product certification or adaptation. Sales revenue to the US Government depends on the type of product and breadth of US Government.*

Specific Purchasing Requirements: Early Stage Security Technology Products, Cyber, Encryption, Intelligence Analytics, Database, other IT Security, Venture Capital Organizations, Incubators and Security Industry Associations.

General Purchasing Requirements:
Access Control, Protection of critical infrastructure, Secure Communications, Data Security, Lawful Interception Equipment, Biometrics, Police & Government Security

Raytheon Corporation

Attending: Whole Event

Country: United States

Website: www.raytheon.com

Business: *One of the largest aerospace corporations in the United States with advanced technologies in airport, aircraft and maritime radars. Raytheon has strong credentials in homeland security products and services including border protection, immigration control and identity management as well as other advanced technologies in cyber security.*

Specific Purchasing Requirements: Partnerships agreements \$2m, Radiation detection equipment (CBRNE) \$100k

General Purchasing Requirements:

Protection of critical infrastructure, CBRNE, Secure communications, Security consultants, Data security, Security training services, Intergrated systems, Lawful interception equipment, Network installation, Biometrics, Airports and ports, Mass transit systems

Partnership Search Criteria:

Border security, Critical infrastructure companies who are seeking infrastructure protection, Information technology companies

Segundo LLC

Attending: Whole Event

Business: *Segundo is an established provider of software, project management, business intelligence, governance risk and compliance, integrated help desk, and training services for the reengineering, implementation, operations and maintenance of Oracle Enterprise Resource Planning applications and e-business solutions including upgrades and implementations of Oracle EBS R12.*

Specific Purchasing Requirements: Health record management systems, Security and cybersecurity and any other related product to create demand for the US Government and to enhance supplier profile, Digital card for health record, To create a demand for technology needs for the US government by working with suppliers and adding supplier products and services to Segundo's GSA schedule 70 for the US Government to procure.

General Purchasing Requirements:

Security Consultants, Data security, Software consultants, Intergrated systems.

Partnerships Search Criteria:

Commitment to US expansion by providing SME support on products and services offerings, Ability to execute NDA, Teaming agreement, Supply letters and Service level agreements.

Sound Transit

Attending: Whole Event

Country: United States

Website: www.soundtransit.org

Business: *Regional Transit Authority*

Specific Purchasing Requirements: Security monitoring and public assistance technology \$1m, Mega pixel technology, Video analytic technology

General Purchasing Requirements:

Access control, Protection of critical infrastructure, CCTV, Police and government security equipment, Mass transit systems

Steelgate Global

Attending: Whole Event

Business: *Steelgate Global is a distributor / reseller of IT and homeland security solutions. We currently represent other UK companies including Becrypt*

Total Recall Corp

Attending: Whole Event

Country: United States

Website: www.totalrecallcorp.com

Business: *CCTV system intergrator specializing in comand and control and city wide CCTV systems*

Specific Purchasing Requirements: General Purchasing Requirements: Access control, CBRNE, CCTV, Intergrated systems, System designers, Network installation, Airports and ports, Police and government security

Specific Purchasing Requirements:

Primarily CCTV (wireless communication, control room monitoring and equipment) \$4m, CCTV wireless broadband

Partnership Search Criteria:

Companies that can support what they sell. looking for unique products and solutions

UK Trade and Investment - Ottawa Embassy

Attending: Whole Event

Purchasing Policy: *UKTI's Ottawa Embassy will be attending giving you the opportunity to link up with country sector specialists.*

UK Trade and Investment - Washington Embassy

Attending: Whole Event

Purchasing Policy: *UKTI's Washington Embassy will be attending giving you the opportunity to link up with country sector specialists.*

Zodiac Light Waves

Attending: Whole Event

Country: United States

Website: www.zlwinc.com

Business: *Total security solution for medium to large scale applications including surveillance, video analysis, and access.*

Specific Purchasing Requirements: Hardware including CCD / DVR software and accessories \$2m, Video analytics \$500k, IP Camera and NVR \$500k

General Purchasing Requirements:

Access control, Protection of critical infrastructure, CCTV, Data security, Network installation, Biometrics, Police and government security equipment, Airports and ports, Mass transit systems.